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| **ORGANIZATIONAL LEADERSHIP** |
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| 1)  | A(n) \_\_\_ leadership style rarely allows for an environment in which creativity will flourish. |
|  | A) transformative |
|  | B) transactional |
|  | C) laissez-faire |
|  | D) autocratic |

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| 2)  | The process of assigning responsibility and authority for accomplishing objectives is called: |
|  | A) delegation |
|  | B) mentoring |
|  | C) coaching |
|  | D) instruction |

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| 3)  | Which of the following is **not** a stage in Maslow's hierarchy of needs? |
|  | A) love and belonging |
|  | B) esteem |
|  | C) psychological |
|  | D) safety |

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| 4)  | What is the basis for interpersonal relationships? |
|  | A) networking |
|  | B) communication |
|  | C) shared beliefs |
|  | D) culture |

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| 5)  | The most frequently used form of communication is |
|  | A) speaking. |
|  | B) writing. |
|  | C) listening. |
|  | D) reading. |

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| 6)  | Which of the following is **not** a determinant of follower influence? |
|  | A) relative power position |
|  | B) perceived authority |
|  | C) education and experience |
|  | D) locus of control |

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| 7)  | While the \_\_\_ leadership style is a very effective leadership approach, it does **not** happen quickly. |
|  | A) transformative |
|  | B) participant |
|  | C) operational |
|  | D) laissez-faire |

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| 8)  | The five-step process for crisis management includes all the following **except** for risk\_\_\_. |
|  | A) identification |
|  | B) assessment and ranking |
|  | C) reduction strategies |
|  | D) taking |

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| 9)  | What resources are the most important to the success of a company? |
|  | A) equity |
|  | B) technology |
|  | C) people |
|  | D) capital |

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| 10)  | \_\_\_\_\_ leadership is appropriate when the leader wishes to reduce employee stress and frustration in the workplace. |
|  | A) Participative |
|  | B) Supportive |
|  | C) Directive |
|  | D) Achievement-oriented |

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| 11)  | In the world of business, an effective leader drives higher profits, and ultimately, increases the \_\_\_ of the business as a whole. |
|  | A) debt |
|  | B) value |
|  | C) weaknesses |
|  | D) unfavorable image |

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| 12)  | The theory that people are motivated to succeed by succeeding at difficult tasks and looking for different methods of accomplishment is referred to as the: |
|  | A) Achievement Motivation Theory |
|  | B) Theory Y Leadership |
|  | C) Theory X Leadership |
|  | D) Leader Motive Profile |

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| 13)  | When a leader is \_\_\_, the team members know that the leader respects their input and opinions. |
|  | A) inconsiderate |
|  | B) fair |
|  | C) varying |
|  | D) passive |

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| 14)  | An effective leader needs to be able to \_\_\_ team success and be able to put that vision into action. |
|  | A) envision |
|  | B) touch |
|  | C) sense |
|  | D) gather |

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| 15)  | With \_\_\_ leadership, the leader inspires largely through their personal charisma and sets out his/her vision for the organization and inspires others to achieve that vision. |
|  | A) transformational |
|  | B) autocratic |
|  | C) participative |
|  | D) situational |

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| 1) | D |
| 2) | A |
| 3) | C |
| 4) | B |
| 5) | C |
| 6) | B |
| 7) | B |
| 8) | D |
| 9) | C |
| 10) | B |
| 11) | B |
| 12) | A |
| 13) | B |
| 14) | A |
| 15) | A |